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August 2020

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Yes ... We are holding our Fall Parade of Homes, but it will be a little different than past years' events ... *here's how!*

The Coronavirus epidemic/pandemic continues to negatively impact businesses across the country but most of us know that the best thing we can do is get business back in business. By that, I mean that we need to somehow get the wheels of our businesses moving in a forward motion to survive, thrive, and help our industry and our country heal.

With that in mind, our Board of Directors discussed at the last Board Meeting how we can make that happen and still comply with the rules and regulations of this 'new normal' we're all still trying to get used to.

We know that many of you have or will have homes ready to appear in a Parade of Homes this fall and you can enter that home (or homes) into the event as a physical model. You will get everything you have in the past as far as a comprehensive presence on the HBA website, marketing and advertising, fliers, etc., however, the public will be contacting you individually through the HBA Parade website to set up a 15 minute tour of your home. That responsibility will fall on you to schedule and take care of the appointments with those interested in touring your model. This way, you can control the flow in your model as far as people, you can still have one-on-one time with potential buyers and not have a sanitizing nightmare on your hands. We discussed the possibility of having this appointment taking time from Noon to 4pm and perhaps open the models to the public from 4-5pm, but we will have that option on your entry form and you can let us know if that would

(Cover Story – Continued on page 7)



In This Issue ...

CareWorks – BWC

True-Up due August 15

Legislative News

MCHBA Annual Golf

Outing - Save the Date!

Fall Parade of Homes –

It's Really On!

NAHB CAPS Courses +



CareWorks

a sedgwick company

2019 Rate Year BWC True-Up Due August 15, 2020!

Ken Cleveland	1,074*
John Sumodi	296
Andy Leach	135.5
Larry Crookston	108.5
Bob Knight	95
Mark Zollinger	37.5
Doug Leohr	30.5
Russ Sturgess	29
Mike Hudak	23
Ed Belair	7
Dave LeHotan	7
Michael Kandra	5.5
Ted Curran	3.5
Charlie Ash	3
Rex Gasser	3
Jeremy Krahe	2.5
Chris Chatterelli	2
Ray DiYanni	1.5
Bryan Lazor	1
Jake Lewis	1
Sean Smith	1
Paul Spenthoff	1
Jeff Stuart	1

2019 Rate Year True-up: True-Up reconciliation must be completed by August 15, 2020 for the July 1, 2019 through June 30, 2020 rate year. Your True-Up Report will be available to complete on-line at www.bwc.ohio.gov on July 1, 2020. It is very important that your True-Up is completed timely or the BWC may remove your company from any alternative rating programs, such as Group Rating or Group Retrospective Rating.

The BWC considers the True-Up complete when payroll is reported AND any related premium payments are made. Simply go on-line to your account at www.bwc.ohio.gov, login, and then go to Payroll True-Up. Follow the prompts to report your actual payroll dollars by Manual Classification Code. The BWC will then calculate how much workers' compensation premium you owe compared to what you paid in Estimated Premium throughout the policy year. When complete, you will be shown how much additional premium you still owe, OR you will receive a credit for overpayment. If you owe any additional premium, it MUST be paid to the BWC by August 15, 2020.

See more information from CareWorks starting on page 10.

Above list has been updated via the most current NAHB Spike Club Roster Report

*Current Life Spike status



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From the MCHBA Office ...

Members and Friends:

You will find information in this issue of Building Blocks about the upcoming Annual Golf Outing at Shale Creek - get your reservations in now. It will be very similar to what we've done in the past, however, dinner will be sit-down and plated for you. Shotgun start and a box lunch as well.

The Parade will be a little different - see our cover story for more details. We anticipate this will be a very good event as we envision people that make those tour appointments will be people that truly are interested and are potential home buyers for our members.

Get your Parade forms in asap ... if you need anything from me, please let me know. I anticipate this will be a great Parade given we didn't have a Spring event and we are offering the option of both a physical model and a virtual model.

Susan Bloch

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2020/21 Dates To Remember

September 10, 2020

**MCHBA Annual Golf
Outing - Shale Creek – Get
your reservations in now!**

Sept. 26 - Oct. 11, 2020

**Medina County Fall
Parade of Homes –
Builders & Associates -
Don't miss being a part of
this event. Info in this issue.**

January 13, 2021

Financial Forecast
- *Williams on the Lake
(Lakeside South/Carl Room)*
- *More to come!*

From the Executive Director

Members and Friends:

We have a busy fall planned for Medina County HBA members. Our annual golf outing at Shale Creek will be held Thursday, September 10th. Get your reservations in now for a fun day (and a fun getaway from all this COVID-19 nonsense).

Also - we will be holding our Fall Parade of Homes - just a little differently than in the past. I encourage all of our builders to take advantage of this to help build your pipeline of business for the balance of the year and into 2021 and beyond. You can participate in the physical parade, the virtual or both ... however it works best for you!

I'm sure we can all agree that these are some of the strangest times any of us will ever witness, but your association is here to help you get through this time and keep your business rolling and profitable. Let us know how we can help you succeed!

Also - Associate members - take advantage of our 10% discount and sponsor both the Golf Outing and the Parade of Homes at a savings! We appreciate your support.

Respectfully:

Dave LeHotan
Volunteer Executive Director



Board of Directors

Michael Hudak, President

Jeff Barnes

Jake Berger

Jason Cassidy

Douglas Krause

David LeHotan

Michael Martin

Jim Owen

Rob Root

Trustees

Mike Hudak

Douglas Krause

John Sumodi

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Membership

Parade of Homes

3991 N. Jefferson Street
(behind Kohl's - north most end of
Jefferson Street) | Medina, OH 44256
Phone: 330/725-2371

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LOTS & ACREAGE

AKRON

V/L N. Cleveland Massillon Rd: Build your dream home on this breathtaking 4.8 acre lot. Tucked away off of Ira Rd, this lot provides a stunningly private view of babbling stream that snakes throughout the property. Access off of Barret Rd is available. Scenic one-of-a-kind views. \$170,000. Bill Snow 330-990-0256.

1624 Copley Rd: Vacant land in prime location next to I77 off-ramp. Zoned U4 which allows for many uses. Approx. 160' frontage. Water/sewer at street. \$99,000. Kelly Folden 330-289-1334, Gary Stouffer 330-805-6900.

AURORA

V/L St. Rt. 82: Great corner lot w/high visibility. Zoned C-3. Located next to shopping center & across from car dealership. Approx. 568' frontage on St. Rt. 82 & approx. 673' frontage on S. Bissell. \$799,000. Gary Stouffer 330-805-6900, Jeremy Fennell 330-388-8159.

HINCKLEY

The Trails at Redwood Falls: Located where old Skyland Golf Course was. Conservation development will have 97 parcels, walking trails, club house & 5 lakes. City water & sewer. Robin Pickett 330-322-3181.

The Hollow at Willow Lakes: 47-acre new development w/city water. Over 20 2-acre homesites. Call today to build your dream home with Legacy-Carrington Builders. Robin Pickett 330-322-3181.

KENT

V/L W Campus Center Dr: Approx. 16.2 acres on east side of W. Campus Center Dr. Approx. 1142' frontage on Campus Center Dr. Subject to new survey, legal description and lot split. \$125,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

V/L Cline Rd: Approx. 8.5 acres made up of 3 parcels on Summit St. and Cline Rd. across from Dix Stadium. Zoned R-1 Low Density Residential. \$300,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

1257 Meloy Rd: Approx. 8 acres on Meloy Rd. zoned R-1 Low Density Residential. Approx. 756' frontage on Meloy Rd. \$59,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

V/L Powdermill Rd: Approx. 7 wooded acres on Powdermill Rd. across from Kent State Golf Course. Zoned C-1 Commercial District. Approx. 558' frontage on Powdermill Rd. \$165,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

V/L Powdermill Rd: Approx. 25 acres south of railroad tracks on Powdermill Rd. Zoned R-1 Low Density Residential. Approx. 1076' frontage on Powdermill Rd. Subject to lot split. Sewer/Water/Gas/Electric/Cable (Buyer's responsibility to verify accessibility, capacity, etc. on all utilities). Call agent for additional info. \$312,500. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

5036 SR 43: Approx. 43 acres on SR 43. Zoned G-C General Commercial. Subject to new survey per Portage Co. Sewer/Water/Gas/Electric/Cable (Buyer's responsibility to verify accessibility, capacity, etc. on all utilities). \$950,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

2346 SR 59: Approx. 14 acres corner of SR 59 & Powdermill Rd. Zoned C-1 Commercial District. Approx. 1336' frontage on SR. 59. Sewer/Water/Gas/Electric/Cable (Buyer's responsibility to verify accessibility, capacity, etc. on all utilities). \$693,000. Gary Stouffer 330-805-6900, Tara Kleckner 330-289-1315.

LIVERPOOL TOWNSHIP

Estates at Rim Rock: Spectacular 2-3 acre homesites, secluded cul-de-sacs, peaceful country setting. 3 lots left. Robin Pickett 330-322-3181.

MASSILLON

V/L West Pointe Cir NW: 9 parcels total, includes 4 condo pads, each w/2 units (8 units total), 9th unit/"shell" unit (4591 West Pointe, Parcel #504788) included in sale. Unfinished unit, but the exterior & framing have been completed. Being sold as-is. \$250,000. Sarah Bergert 330-268-0102, Gary Stouffer 330-805-6900.

MEDINA

1424 Medina Rd: Approx. 3.7 acres close to Rt. 94, zoned commercial w/22' driveway & 2560 sq.ft. steel-sided building. Two 10x10 overhead doors w/2-side entry access points. Approx. 211' frontage. \$465,000. Gary Stouffer 330-805-6900, Gina Luisi 330-814-4747.

V/L Ashford Ct: Approx 3.38 acre lakefront lot on a cul-de-sac, the lot gently slopes down to 3-acre lake. Large pine trees provide privacy and greenery in the winter. \$199,600. Gary Stouffer 330-805-6900.

MOGADORE

354 Excel Ln, Whispering Meadows Estates: Build your dream home on this gently sloping lot in area of beautiful homes. \$69,900. Bill Sloan 330-715-2561.

PENINSULA

V/L Stine Rd: Approx. 4 acres w/park-like setting. Large mature trees, perfect for walk-out LL, small creek on far south end of property. \$189,500. Gary Stouffer 330-805-6900.

RAVENNA

V/L Emerald Pkwy: Approx. 120 wooded fairly flat acres in City of Ravenna zoned R-4. Original approved plan was for 300-400 units w/large pond/wetland area in middle of property. \$875,000. Gary Stouffer 330-805-6900.

V/L Rootstown Rd: Lakefront property on private Lake Hodgson. Stocked lake w/access to canoeing, kayaking, fishing, boating (NO GAS MOTORS). \$300,000. Gary Stouffer 330-805-6900.

SHARON TWP – Highland Schools

Bonnie Glen - Beautiful lots ranging from 2 to 4 acres w/ravines, woods & open landscape. Spectacular development to bring your own builder & build your dream home. Robin Pickett 330-322-3181, Gary Stouffer 330-805-6900.

STREETSBORO

V/L SR 43: Approx. 43.5 acres w/approx. 682' frontage on SR 43 & approx. 1600' frontage on Kennedy Rd, zoned Rural Residential. \$525,000 OR 33.5 acres for \$399,000. Gary Stouffer 330-805-6900.

TWINSBURG

V/L Creekside Dr: Zoned C-3. Located between busy hotel & Kent State Campus. Conveniently close to freeway access. Great location for restaurant or professional office building. Near other fast food chains. \$99,000. Jeremy Fennell 330-388-6900, Gary Stouffer 330-805-6900.

UNIONTOWN

2944 Sunset Dr: Cul-de-sac lot on Sunset Dr. in Lakes of Green. No HOA fees for the first stage of development and you may bring your own builder. \$35,500. Gary Stouffer 330-805-6900, John Traina 330-843-2650.

2785 V/L Superior Dr: Beautiful Lakes of Green development. Lot has access to all essential hookups needed to build your dream home! \$54,900. Gary Stouffer 330-805-6900, John Traina 330-843-2650.

3663 S. Arlington Rd: Over 4 acres of commercial land w/194' frontage on S. Arlington Rd. & Fortuna Dr. Zoned B-3. Utilities at street. Convenient to I-77 & shopping/retail. \$450,000. Gary Stouffer 330-805-6900, Matt Stouffer 330-814-4616.

VALLEY CITY

V/L Center Rd: 27 acres to be split. Flat & open with long views plus rear wooded acreage. Great horse property potential w/water, gas & electric available at the road. Located in Liverpool Twp, about 8 mi from I-71. Buckeye LSD. Land adjacent & east of 7199 Center Rd. \$255,000. Ryan Shaffer 330-329-6904.

WADSWORTH

599 Brentwood Way S/L 17: Highland LSD. 2.84 acres on cul-de-sac, well, septic. \$155,000. Gary Stouffer 330-805-6900.

Blake Rd: Approx. 47 acres relatively flat w/approx. 200' frontage, partially wooded, rural setting w/easy access to highway. \$400,000. Gary Stouffer 330-805-6900.

5220 Ridge Rd: Approx. 10 acres w/approx. 326' frontage & relatively flat toward front, soaring pines create privacy from neighboring properties, heavily wooded & gentle slop toward back of property. \$299,500. Gary Stouffer 330-805-6900, Gina Luisi 330-814-4747.

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LEGISLATIVE UPDATE

The statehouse is at a standstill given the recent announcements of FBI investigations over the past two weeks. OHBA will continue to update on any news and developments as the situation unfolds.

OEPA PUBLIC NOTICE MS4 PERMIT

OHBA has heard concerns from a local HBA on the proposed draft Small MS4 General Permit. Ohio EPA has public noticed a draft general permit renewal for public comment.

Please visit the following website to view documents associated with the draft general permit and information regarding an August 5, 2020 virtual information session to discuss the draft general permit renewal: <https://epa.ohio.gov/dsw/storm/index>

OHBA is currently reviewing further. Let us know if you have any comments or concerns ASAP.

OHBA FILES NOTICE OF APPEAL WITH ERAC FOR GENERAL PERMIT TO REGULATE EPHEMERAL STREAMS

As the new navigable waters rule removed “ephemeral streams” from its definition of Waters of the United States, the OEPA issued a draft general permit to regulate as a water of the state. OHBA had filed extensive comments and participated in multiple stakeholder forums prior to issuance. The permit

issued failed to respond to any of the concerns raised. As a result, OHBA and several other stakeholders filed a Notice of Appeal with ERAC and a preliminary preconference hearing scheduled for August 13th. Please let us know if you are interested in receiving a copy of OHBA comments or Appeal filed.

OHBA HOLDING FOLLOW UP DISCUSSIONS ON ICC/NAHB DUST UP

Following lengthy discussions at NAHB on the ICC and code adoption process, OHBA has reached out to Ohio Board of Building Standards (BBS) and Dept. of Commerce Staff to ensure Ohio’s code adoption process remains strong. OHBA will continue to follow up both at the state and national level on the ongoing back and forth with the ICC.

PUCO/NATURAL GAS DISCUSSIONS

OHBA has been in contact with PUCO staff, and will continue to monitor discussions from the PUCO’s Natural Gas Access Forums. The presentations and a link to view the third Natural Gas Access Forum, which was held virtually, are available on available at: <https://puco.ohio.gov/wps/portal/gov/puco/events/natural-gas-access-forum>. The issue of local natural gas bans and related restrictions in building codes is something that OHBA will continue to follow, and work to keep communication open with PUCO staff.

Feel free to contact OHBA with any questions or concerns.

Members ...

Remember, whenever possible, always try to do business with and support our Parade Sponsors and support your Medina County HBA & local community!

Member News

Renewed Builders

Drees Homes – Brecksville

Renewed Associates

Graves Lumber Company – Copley
ID Creative Group, Ltd. – Valley City
Kingdom Title Solutions – Medina
Medina Glass Company – Medina
National Design Mart – Medina
Transfer Title Agency, Inc. – Medina

HEY MEMBERS ...

Let’s Double Our Membership!

Know someone interested in joining the Medina County HBA? Doing business with companies that aren’t members? They should be! Let’s get them to join our membership.

Application available online.



MEDINA COUNTY
Home Builders Association

Members ...

If you have newsworthy information about yourself, your business, the industry, other members, that you would like to share – be sure to send information with photos to susan@idcreativeltd.com for inclusion in **Building Blocks**.



Rumblings in the Statehouse

By Vincent J. Squillace, CAE
Executive Vice President

Yes, there has been a lot of news coming from the statehouse. Daily briefings from the governor and department of health regarding COVID. Endless streams of information how to protect yourself and how to protect your employees. Business closures and safety mandates. Wearing masks; it all continues.

Then protestors, turned thugs, desecrated the statehouse. Police warned not to come downtown as they could not protect everyone. A congresswoman was tear gassed; a mayor capitulated to the mob over the police. The statehouse was covered with thousands of red painted handprints, adorned with broken windows and profanity written on its columns.

Recently, the FBI arrested the Speaker of the House and a handful of lobbyists based on an 82-page complaint which easily could have been a script for a novel. The complaint outlined a pay to play scheme to assist (or bail out) struggling nuclear power plants owned by a Northeast Ohio Electric Utility. All of this was legally defined as a criminal “enterprise” which is a RICO term used when taking down organized crime. The Ohio House of Representatives home to a criminal enterprise!

No question, all are innocent at this point. What comes next will be the lurid details outlining a quid pro quo. No small potatoes with the amount the supposed

enterprise spent to achieve their enterprise goals—60 million plus dollars. Yes, 60 million (six zeroes) \$\$\$.

A new speaker has already been elected and reform movements are afoot. All good of course though this will distract attention as the investigation continues. The federal district attorney has warned they will be knocking on doors, issuing subpoenas and the like as they take on corruption in the capitol city. The new House Speaker will be rearranging leadership posts and committee chairs.

In sum, there is a lot going on here. We are certain OHBA is not involved. We do not operate with dark money, have never participated in any such enterprise and advocate for production of affordable housing. As all the distractions continue, we remain committed to our housing goals and objectives.

For me, just can't get my head around 60 million dollars. ■

*(Cover Story – Fall Parade of Homes
Continued from front cover)*

be of interest to you. If you decide you want to participate with an Open House during that time, we suggest that perhaps you rope off portions of your model to better control the flow of people/contact and determine an entrance and separate exit for people touring the home. The HBA will provide each of the physical models that wish to participate in this with some masks in case they are needed but your input will determine whether we hold this open house or not.

The second part of this Parade will be virtual models. You will not have the capability to set up appointments for that model on the HBA site as there will not be a physical address. It will be more of a showcase of the model(s) you want to enter. We will still build the page on the HBA website with your model photos, floor plans, and a link to your virtual walk-thru. Due to cost, the HBA will not provide virtual walk-thru videos, the individual builders will need

to, but we will get some options for you if needed.

Even if the State of Ohio continues the mandate of no more than a gathering of 10, you should be good with the appointments as it will be a single family per appointment. Our recommendation is this ... if you schedule an appointment and your appointment does not arrive on time, if you have people that would like to walk through your model and are waiting, that go ahead and take them during that time frame - depending on how heavily scheduled your model is.

After much discussion, we felt this was the safest, most effective way to hold the Parade event and do our best to get your businesses rolling. Most of you are still doing construction during this time which is great ... our industry was considered essential so many of our members didn't even stop working, however, with the extension of safety protocols and what is currently going on, this event will provide you the opportunity to continue to fill your pipeline for 2021 and beyond.

We welcome your input and are here to help all of you succeed. If you have any concerns, please let us know. You can email me, Susan, at susanb@medinacountyhba.com or at susan@idcreativeltd.com with any issues, questions, concerns, your Parade materials, etc.

Our deadline is August 25 so please make sure you commit by then and the sooner you get us materials to put on the HBA website, the sooner people can schedule to see your model. We will need as much time as possible.

We are holding this event one week earlier than in the past - it still coincides with the Fall Foliage tour, but our event starts the last weekend in September through the second weekend in October, specifically Saturday, September 26 through Sunday, October 11.

Watch your email for a link to the HBA website to download all forms you will need to participate in the Parade.

FYI - we will be promoting the Akron/Summit and Cleveland events as well (and reciprocally) as they will be held at the same time. ■

2020 MCHBA Annual Golf Outing

Thursday, September 10, 2020

Shale Creek Golf Club

5420 Wolff Road, Medina

Schedule of Events:

Registration - 8:00 a.m.

Shotgun Start - 9:30 a.m.

Social - 2:30 p.m. (Cash Bar)

Followed by Dinner - 3:00 p.m.

[Event may be subject to cancellation
due to COVID-19 & Ohio directives]

Golf Package - \$150 per person

Includes 18 holes of golf, half a cart, box lunch & dinner

Dinner Package - \$60 per person

BBQ Cookout - Ribs & Chicken - Corn on the Cob

Herb Roasted Potatoes - Salad - Rolls - Dessert

Dinner Only - Name(s): _____

Golf & Dinner:

Names (required)	Company	Phone # to verify
_____	_____	_____
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_____	_____	_____

Please place me with a foursome _____

_____ Invoice me - Members only

_____ Check

_____ Credit Card - American Express, Discover, MasterCard or Visa [circle one]

Credit Card # _____ Exp. Date _____

Name on Card _____ 3/4 digit code _____

All fees are nonrefundable unless cancelled due to COVID-19. If event is held, no-shows will be invoiced. **Please return this completed form with your check or credit card information**

BY AUGUST 31, 2020 to: MCHBA, 3991 N. Jefferson St., Suite #100, Medina, OH 44256

Phone: 330.725.2371 • Email: susanb@medinacountyhba.com



Shale Creek Golf Club – Covid-19 Rules/Protocols for Shotgun Starts

Pre-Round

- Registration should be done prior to arrival to the course.
- All Participants have been advised to arrive no more than 20 minutes ahead of the start time.
- All golf carts are sanitized before and after each use.
- All golf carts will be spaced to follow social distancing (no gathering/mingling).
- Driving Range/Practice Green will be open with the following rules:
 - Sectioned off to ensure social distancing.
 - No teeing of golf balls (do not touch range balls, use your club)
- Announcements will be made with all golfers in their carts (no gathering/mingling).
- Golfers will be directed to head to their starting holes.

During Round

- Flags are in the holes. Please do not touch/remove the flag sticks.
- Holes have noodles in the cups to keep the ball from reaching the bottom.
- Bunker Rakes are removed. Please rake/smooth with your feet.
- Ball washers have been removed.

After Round

- All players will be told to take their clubs directly to their vehicles prior to coming to dinner.
- Entrance and Exit of Banquet area clearly marked to maintain social distancing.
- Banquet/Patio area set to ensure social distancing.
- Dinner will be served at 5 hours after the start of the round.
- Participants will be directed to not move around/stand during dinner.
- Food/Beverage to be served (No buffet style).

Statewide Mask Mandate Took Effect Thursday, July 23 at 6pm

Wednesday, July 22, 2020, 02:23 PM, Gov. Mike DeWine announced residents statewide will generally be required to wear facial coverings in public starting at 6 p.m. Thursday, July 23rd.

The governor said a growing body of evidence suggests masks are a key way to prevent COVID-19 from spreading.

“The jury’s back. The verdict’s in. Masks work,” he said.

More than one-fifth of the state’s counties and about 60% of the state’s population already were under a mask mandate by the end of the prior week.

As of August 3rd, the state has reached 93,037 cumulative cases and 3,529 deaths, including probable cases.



CareWorks

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BWC News from CareWorks Comp

We all know that the spread of Coronavirus (COVID-19) is an escalating global health concern. CareWorks Comp will continue to support our clients’ workers’ compensation and unemployment compensation needs. For the most current and up-to-date information from the Ohio BWC regarding COVID-19 topics, please visit the BWC’s website at [and go to BWC COVID-19 Information](#).

Completing Your 2019 Policy Year BWC True-Up: Reporting Actual Payroll by Manual Code Correctly

Knowing which NCCI Manual Code to use when reporting your employees’ payroll for the July 1, 2019 to June 30, 2020 True-Up Report might be confusing. The following are guidelines from the Ohio BWC that we hope will help you:

- 8871 Teleworker can be temporarily added to your policy to report wages for operational staff teleworking during the “Stay at Home” order issued March 15, 2020 by Governor Mike DeWine. You are responsible for tracking the hours/days for which your employee works at home. Any employee working from home and performing the same duties of the regular operations needs to report those wages to their regular classification code.

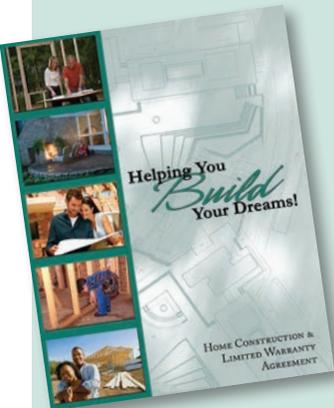
- The employer must contact BWC to request the addition of classification code 8871 – Clerical Telecommuter for private employers and 9444 - Public Employee Clerical Telecommuter for public employer taxing districts to their

(BWC News – Continued on page 12)

Professional Tools for our Members

The HBA has the professional business tools you need for home sales. The MCHBA Home Construction & Limited Warranty Agreement packages are available at the office for only \$35 each. Or if you have your own contract and you just need the Warranty, the warranty

and folder are available for just \$25. We encourage you to use these tools for your protection, peace of mind and they make a great resource tool for your customers to keep all their pertinent home buying paperwork together. Call the HBA office and order your professional tools today.



Should you participate



in the Parade of Homes?

With no Spring Parade, why wouldn't you?!?

It's been a tough year ... COVID-19 has reared its ugly head and affected almost every business in our country. Your Board of Directors has worked hard to put together a plan for you to participate in a Parade of Homes with some options and safety protocols that make it doable and help promote your business.

Have a house you can't have in the Parade because it's sold or not available? Be part of our Virtual Parade where you have all the visibility of a regular Parade model, but provide us a video walk-through - it's only \$600 per home.

Have a house you would like to have in the Parade? Consumers will be able to text or email you directly to schedule a 15-minute private tour. Appointments would be scheduled from Noon to 4pm Saturday and Sunday during the event. From 4-5pm, visitors would be able to tour any home (Open Hour) that chooses to participate, however, builders must oversee: availability of masks, separate entrance and exit, and management of number of inside visitors.

PARADE EVENT DETAILS

- DATES:** Sat., Sept. 26th – Sun., Oct. 11th
HOURS: Sat & Sun 12-5 pm, closed Mon-Fri
COST: \$1,500/physical model, \$1,200 per additional home from same builder
\$600/virtual model, no discount on multiple homes *(credit cards accepted)*

Planned Media Promotion / Advertising / Marketing:

- Virtual tour with map online *(each model has its own page complete with details & website links - all media driving visitors to the website)*
- Fox 8 *(targeted television advertising, New Day Cleveland spot, Live Facebook spot & more)*
- The Plain Dealer *(print advertising)*
- Medina County Gazette *(editorial, online and print advertising)*
- The Post *(editorial and digital advertising)*
- Potentially more *(media mix dependent on budget)*

Participation Deadline:

August 25, 2020 *(fees, entry form, floorplans & photos)*
NOTE: *Pre-Parade Safety Inspection form will be signed during inspection 2-3 weeks prior to event starting.*

For more info or to get your Parade Entry Form, contact Susan at the HBA office – 330-725-2371 or by email at susanb@medinacountyhba.com.



MEDINA COUNTY
Home Builders Association

policy. This will allow the employer to report teleworking wages to class code 8871 or 9444 during the true-up period. To request the addition of class code 8871 - Clerical Telecommuter or 9444 for public employer taxing districts to your policy, please call 1-800-644-6292 or send an email to RTSclass@ohiobwc.com. Remember to include your policy number in your email request. The employer is to cease reporting operational employees' wages to teleworking class code 8871 or 9444 once the "stay at home" order has ended or if the operational employee(s) return to performing their previous job duties.

- If a worker continues to perform the same duties from home while teleworking, the employer will continue reporting that worker's wages to the appropriate operational classification code, not to class code for teleworking.
 - *For example: the employer manufactures surgical masks. The employer has sent workers home with the equipment and materials to continue making masks. These workers are not 8871 Clerical Telecommuter employees. They would remain under classification 2501 – Cloth, canvas and related products manufacturing. The exposures for them do not change.*
- Additionally, operational employees working periodically at the business location but being paid a full wage must report all wages to the employee's regular classification code. Once the state of emergency has ended or when the employee(s) return to performing their previous job duties, wages must be reported to the regular classification code
 - Effective March 15, 2020 until the end of the state of emergency, wages paid to employees sent home and not performing any duties are NOT reportable to the Ohio BWC.
 - Under voluntary work options, if employees chose to work their schedule as they regularly do, the gross pay will be reportable. For those who chose to stay home and receive the reduced shutdown pay, the shutdown pay would not be reportable.
 - Private employer staff currently reported under class code 8810-Clerical will continue to be reported under class code 8810, not 8871.
 - Sole Proprietors and Partners who have elective to cover themselves will continue to report their wages to the assigned operating class code.
 - The employer is responsible for recording, tracking, and documenting the wages associated with the operational employees now teleworking for premium audit purposes.
 - If the worker performs their regular duties on an intermittent basis, such as working at the employer location Monday, Wednesday and Friday and is paid to stay home Tuesday and Thursday, all wages are to be reported to the operating class code and not to class code 8871.
 - Payroll for employees receiving wages but not working during the emergency are not reportable to BWC. It is your responsibility to maintain payroll records for these wages separately so these wages can be verified.
 - Effective April 1, 2020 through December 31, 2020, wages paid by companies under the Families First Coronavirus Response Act for sick leave related to COVID-19 and leave time to care for a child whose school or childcare provider is closed or unavailable for COVID-19-related reasons are not reportable to BWC. Employers must follow the guidelines established by the Federal Government to exclude these wages from their reportable payroll and maintain appropriate records, including a report of Ohio Medicare wages.
 - This temporary revision to the class code assignment rule only applies during the time of Governor DeWine's "stay at home" order, which he initiated March 15, 2020.

Do You Use a Payroll Service Vendor? Make Sure Your BWC True-Up gets Done Correctly!

After you complete the BWC True-Up for the 2019 policy year, the BWC will immediately let you know if you owe additional premium, or if you have a premium credit. If you owe additional premium, that payment is due no later than August 15, 2020.

If you use a payroll service vendor to complete your True-Up, be sure to find out from them if you owe additional premium, and more importantly, do you have to pay the BWC directly or will the payroll service company pay the BWC on your behalf? We often see problems arise due to employers not communicating with their payroll service vendors about the True-Up and any additional premiums that may be due.

BWC Safety Council Suspended for 2020 Policy Year

Due to the ongoing COVID-19 pandemic, Ohio Safety Councils will conduct all meetings virtually (online only) for the July 1, 2020 – June 30, 2021 policy year. The BWC believes that this is the safest way to hold meetings as we all work to prevent the spread of COVID-19 in Ohio. The BWC is expecting that most of the 88 Safety Council chapters in Ohio will choose to host virtual meetings this year. However, if that is not the case with your local chapter, the BWC will connect you with a neighboring Safety Council that will host you until in-person meetings resume.

In light of the difficult and unusual times, the Ohio BWC will not be offering a rebate for participation nor the performance rebate (for those eligible) to employers who participate in the BWC Safety Council program. While this is not the usual direct financial reward for attending, the BWC believes your business will still receive valuable workplace safety information and resources by attending meetings online. What you learn at upcoming virtual meetings can help with cost savings and

(BWC News – Continued on page 14)

GET INVOLVED Opportunities:

----- **Par Level / Hole Sponsor - \$100**

Your company will be recognized with a sign at the putting green

----- **Water Sponsor - \$150**

Will receive recognition throughout the day by announcement

----- **Box Lunch Sponsor - \$250**

Will receive recognition throughout the day by announcement

----- **Long Drive Sponsor - \$350**

Sponsor gets announcement

----- **Proximity Sponsor - \$350**

Sponsor gets announcement

----- **Putt Off Sponsor - \$350**

Sponsor gets announcement



MCHBA Annual Golf Outing Sponsorships & Promotional Opportunities

Sponsorship participation gives you an opportunity to get more involved with our biggest social event of the year and provides you with more visibility among your fellow associate and builder members! We appreciate your consideration and support of this fun event.

----- Invoice me - Members only

----- Check

----- Credit Card - American Express, Discover, MasterCard or Visa

Credit Card # ----- Exp. Date -----

Name on Card ----- 3/4 digit code -----

All fees are nonrefundable and no-shows will be invoiced unless event is cancelled due to COVID-19 by Ohio Governor DeWine's directive.

Please return this completed form with your check or credit card information
BY AUGUST 31, 2020 to: **MCHBA, 3991 N. Jefferson St., Suite #100, Medina, OH 44256**
Phone: 330.725.2371 • Email: susanb@medinacountyhba.com

keeping your workers safe from injuries and illness at work.

Look to your local Safety Council for information on upcoming meetings and programming as they remain a resource for occupational safety and health and workers' compensation information.

Recognize Safe + Sound Week, August 10-16, 2020

Safe + Sound Week is a nationwide event held each August that recognizes the successes of workplace health and safety programs and offers information and ideas on how to keep America's workers safe.

Why Participate?

Successful safety and health programs can proactively identify and manage workplace hazards before they cause injury or illness, improving sustainability and the bottom line. Participating in Safe + Sound Week can help get your program started, energize an existing one, or provide a chance to recognize your safety successes.

Who Participates?

All organizations looking for an opportunity to recognize their commitment to safety are welcome to participate. Last year, more than 3,300 businesses helped to raise awareness about workers' health and safety!

You can go to the OSHA website for more information and to see which employers in your neighborhood are participating.

Resuming Business Toolkit

The Centers for Disease Control and Prevention (CDC) has developed a toolkit to guide employers seeking to resume normal or phased business operations. It based the toolkit on its Interim Guidance for Businesses and Employers Responding to COVID-19. It is designed to assist employers in implementing this guidance in their workplaces. These tools help employers in planning, preparing, and responding to COVID-19.

CareWorks Comp offering 2020 Spring Seminars via Video due to COVID-19

In response to COVID-19 prevention measures and in consideration for the health and safety of our clients and our colleagues, CareWorks Comp is offering this year's seminar content via video. If you have already registered for an onsite seminar, a CareWorks Comp colleague will reach out to you to discuss this video option. We are committed to maintaining services critical to client success. For questions or registration please contact Marcia Dennis at 614.956.2323 or Marcia.Dennis@careworkscorp.com

Workplace Exposures to COVID-19

Recording Cases of COVID-19

According to the Occupational Safety and Health Administration (OSHA), COVID-19 can be a recordable illness if a worker is infected as a result of performing their work-related duties. However, employers are only responsible for recording cases of COVID-19 if all of the following are true:

1. The case is a confirmed case of COVID-19 (see CDC information on persons under investigation and presumptive positive and laboratory-confirmed cases of COVID-19);
2. The case is work-related (as defined by 29 CFR 1904.5); and
3. The case involves one or more of the general recording criteria set forth in 29 CFR 1904.7 (e.g., medical treatment beyond first aid, days away from work).

Visit OSHA's Injury and Illness Recordkeeping and Reporting Requirements page for more information. If you would like to discuss a specific situation with an expert, please contact CareWorks Comp's Safety Consultant, Craig Lanken at 330.472.1656 or craig.lanken@careworkscorp.com

Free BWC Webinars for August 2020

The Ohio BWC is hosting four helpful webinars during the month of August. For more information, go to the Division of Safety & Hygiene-Ohio BWC Learning Management System website at www.bwclearningcenter.com. Login or create a new account and click on Weekly Webinars (non credit) on the Home Page. The following are the webinars planned for the month of August 2020:

Help, My Confined Space Program Needs Work! August 11, 2020 from 11am-12pm

This webinar will cover the elements of an effective written permit-required confined space (PRCS) entry and work program. The discussion will include an overview of best practices and common pitfalls of written PRCS programs and procedures. Topics will include identifying and evaluating confined spaces, common PRCS hazards, and hazard control methods.

[Replay] Precision OSHA Recordkeeping: August 18, 2020 from 11am-12pm

This webinar will examine OSHA Recordkeeping forms, general recording criteria and specific situations that must be recorded on OSHA Injury & Illness Recordkeeping documents. Primary focus of the lecture will be determination of recordability to ensure accurate records are maintained. Session will also requirements such as reporting requirements, electronic submission of records, and recordkeeping considerations for COVID-19 events.

Who, When and How-to Inspect Personal Fall Protection Equipment: August 25, 2020 from 11am-12pm

Lack of proper fall protection is a major driver in injuries and fatalities in both construction and general industry. Using the equipment is not enough, you need to inspect it regularly. This webinar will walk you through the inspection of your fall protection system, including harnesses, lanyards or retractable and anchors.

Visit the CareWorks Comp Safety Resources Link at:

<https://www.careworksohio.com/state-fund-tpa/safety-resources/>

A Successful Parade



Takes Teamwork!

And, honestly, we really need your participation!

With the whole COVID-19 issue this year and not being able to hold a Spring Parade, our Fall Parade should be spectacular. We have ironed out all the safety and other issues that could be a problem and will have both a physical Parade (by appointment) and a virtual Parade concurrently. If Governor DeWine mandates 'no events' or 'public gatherings,' we can still hold both events with tours by appointment only for physical models.

What's in it for you? **Great visibility** for both events ... here's the lowdown:

- Business name and logo on the MCHBA website as a supporter of the event
- Logo on the MCHBA website – links to your website
- Business listed in press releases submitted to media
- Logo on the map/model handout (printed & online)
- Listed in Building Blocks as a Parade sponsor for 3+ months
- Free 1/6 page ad in 3 issues of Building Blocks (size upgrade available)



MEDINA COUNTY
Home Builders Association

PARADE DETAILS

DATES: Sat., Sept. 26th – Sun., Oct. 11th

HOURS: Sat & Sun ONLY 12-5 pm,
closed Mon-Fri

SPONSORSHIP: \$500 – You get everything listed. Want to do more? Contact the HBA directly. We sincerely appreciate your consideration as we depend on your Sponsorship dollars to help fund the Parade.

Planned Media Promotion / Advertising:

Virtual tour & map online (each model has its own details page & website links); Fox 8 TV commercials, New Day Cleveland spot & Facebook Live segment; The Plain Dealer (print advertising); The Post (editorial and digital advertising); Medina County Gazette (editorial, online and print advertising); & potentially more (dependent on final available budget)

Participation Deadline: August 25, 2020

*Don't miss this opportunity!
Call 330.725.2371 today or
email Susan Bloch at susanb@medinacountyhba.com.*

NAHB Certified Aging in Place (CAPS) and Universal Design Essentials Courses



Become a Certified Aging-in-Place Specialist (CAPS) and take the Universal Design Essentials course, now both available for a limited time in a virtual classroom.

Gail Stocks, founder and principal of EZ Way To Stay and NAHB approved instructor, is offering these courses in a virtual classroom at a substantial discount. Gail is an occupational therapist and accessibility specialist with decades of experience working with clients across the spectrum of ages and abilities.

Course and Description

Successful completion of CAPS 1, 2, and 3 are required to earn CAPS designation. Each course provides 6 hours AOTA continuing education credits.

Marketing and Communicating with the Aging in Place Client (CAPS I)

Millions of Americans are living longer and more active lives. Because they are embracing newly found and changing lifestyles, they need to revitalize their home environment. Identifying this burgeoning opportunity and then developing the skills to interact with this market can help you grow your business dramatically. The goal of the course is to equip course participants with the knowledge and tools to effectively market and sell services to the aging in place (AIP) market.

Dates and Time:

Select One Date

**November 5, November 6,
December 3, December 4**

8:30 am - 4:30 pm EDT

Design Concepts for Livable Homes and Aging in Place (CAPS II)

Design/Build Concepts for Aging in Place prepares you to take on the AIP market intentionally, by calibrating your business to address the unique challenges of providing successful solutions. The goal of this course is to enable participants to identify common challenges within the home and understand attractive design concepts that create a safe and comfortable environment for clients who want to age in place as well as identify with one or more of these groups:

- Individuals who are not experiencing health issues related to aging
- Individuals who have a progressive or other condition that requires home modifications or equipment
- Individuals who are dealing with an abrupt or traumatic health-related change

The course presents various methods and techniques for modifying home design, from the perspective of new construction and retrofitting.

Dates and Time:

Select One Date

**November 12, November 13,
December 10, December 11**

8:30 am - 4:30 pm EDT

Details and Solutions for Livable Homes and Aging in Place (CAPS III)

This course builds on the CAPS I & II courses (which are prerequisites for this course) by introducing design solution techniques, innovative products and best practices for product installation for CAPS professionals to utilize when creating livable homes in which to Age-In-Place. Participants will engage in hands-on activities from real case studies to apply material learned in all CAPS courses.

Dates and Time:

Select One Date

**November 19, November 20,
December 17, December 18**

8:30 am - 4:30 pm EDT



Course and Description

Universal Design Essentials

Universal Design Essentials presents a shift in the approach to residential design and construction. Comfort and convenience regardless of age, stature or ability is the hallmark of inclusive design. Designers, suppliers, builders, remodelers, and health care professionals will benefit from the creative design concepts and practices presented to develop market-driven projects that are highly functional, yet integrated and aesthetically appealing. Certified Aging-in-Place Specialist (CAPS) courses are not a pre-requisite and CAPS graduates will find benefit by expanding into the broader spectrum of universal design that offers a much wider target audience.

Dates and Time:

Select One Date

**October 22, October 23,
October 29, October 30**

8:30 am - 4:30 pm EDT

COURSE FORMAT

All courses will be held virtually in EDT (with extensions provided upon request in other time zones)

REGISTRATION DEADLINE & CANCELLATION POLICY

The deadline is two weeks prior to each course and no refund will be issued after that date.

COURSE FEES

Each course is one day. Fee for each day is \$200 for NAHB and \$225 for nonmembers.

- Discounted rate of \$575 members /\$650 nonmembers who sign up for CAPS 1,2,3 at the same time.
- Discounted rate of \$765 members/ \$865 nonmembers who sign up for all 4 courses at the same time.

REGISTRATION PROCESS

- Please fill out the form, scan and email it back to EZwaytostay@gmail.com
- Upon receipt you will be sent a Paypal invoice for you to submit payment securely by credit card or by Zelle Quickpay.

QUESTIONS?

Contact Gail Stocks email:

EZwaytostay@gmail.com or **973-500-8751**

Registration Form

Please Select: CAPS I Dates _____ Fees _____

CAPS II Dates _____ Fees _____

CAPS III Dates _____ Fees _____

Universal Design Essentials Dates _____ Fees _____

Total _____

- I want just the downloadable student guide which is included I would like info on purchasing a printed student guide

Name _____ Phone _____

Company _____

Email _____

Billing Address (line 1) _____

Billing Address (line 2) _____

City _____ State _____ Zip Code _____

NAHB Certified Aging in Place (CAPS) Reviews on Gail Stocks, EZ Way To Stay

In the anonymous survey students filled out after each of the 11 courses I gave this summer in the virtual classroom, I achieved a close to perfect 5 out of 5 rating, with these accolades:

“Gail presents to the class in an upbeat, fun, and professional manner. I was thrilled that I got to take this course online and having Gail as the presenter was a bonus!”

“As always, Gail is a professional, enthusiastic and well-prepared instructor. She enhances students' abilities to integrate and use the information. I look forward to next week! “

“Gail did a great job with engagement and content! Gail made the online learning an interesting and fun experience instead of just a lecture.“

“Gail is very adept at using this format. She allows adequate time for information processing.” This is a good example of how on-line teaching should be done.“

“Gail presented the information in a clear and engaging manner. Would definitely recommend to others. “

“Gail was a fantastic facilitator. She is very knowledgeable, dynamic, engaging, and does a great job soliciting input from others.“

“Instructor is amazing, the course instructor was engaging throughout .“

“Gail is a wonderful instructor. Love her explanations, real-world examples, activities, discussions, and helpfulness.”

“Gail is a strong presenter, frequently checking in with the group to expand on discussions, assure an appropriate pace and encourage active participation.“

“Gail makes the information interesting and accessible- I appreciate her sense of humor, which keeps the discussion lively.“

“Gail's presentation was excellent. She kept everyone involved and made the class feel lively. I really enjoy Gail's teaching style which makes it easy to follow along “

“Great presenter on a current topic of interest for my industry.”

“I found it very valuable to have this taught by an OT.“

“Instructor provided an engaging, excellent presentation.”

“Excellent and I appreciate that the instructor was responsive and flexible to meet the requests and suggestions of the participants.“

“Excellent instructor. Very Kind and Knowledgeable.“

“Gail has a wonderful knack for teaching this online course and keeping the team engaged. I like the conversation and the feedback shared by all.“

“Enjoyed Gail's teaching strategies and found them very helpful. “

“Gail did another great job presenting the information in a fun and educational way.“

“Gail is wonderful!“ “Gail was awesome. “ “Gail was a great teacher“

“I felt the instructor was engaging and knowledgeable.

“Gail is very engaging, thoughtful, interactive, and knowledgeable. She really does a great job of facilitating an all-day course.“

“Gail presented the information in a way that was easily understood..

“Presenter was very informative. Great presentation.“

“Very informative, loved webinar format, great instructor.“



Brand New Full-Selection Design Center.

Conveniently located next to our Kitchen & Bath Showroom, our new full-selection Design Center will be your one-stop shop for all your project needs!

Cabinetry, Fixtures, Countertops, Doors, Trim, Hardware, Islands, Backsplashes, Windows and more!

CARTER *Lumber*



At our Kitchen & Bath Showroom in Medina, we have everything you need to complete your next kitchen project!

We take the worrying out of planning and choosing everything for your perfect kitchen or bathroom, from the smallest to the most important details. You'll save money over the big box stores, and we have the expertise and product knowledge to help you complete your project. Service, quality, and design is what sets us apart. Our Specialists offer the best in service, space planning and design knowledge in the industry.

Carter Lumber has all of your design needs covered!

When you're ready to take on your kitchen or bath project, we'll be ready to give you the beautiful, functional space you've been dreaming of.

MEDINA

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AKRON, OH 44305
(330) 784-5441

SOLON

6199 S O M CENTER RD.
SOLON, OH 44139
(440) 248-5355

ELYRIA

41625 GRISWOLD RD
ELYRIA, OH 44035
(440) 934-5266

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carterlumber.com