

Building Blocks

May
2016

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MEDINA COUNTY
Home Builders Association

www.medinacountyhba.com

Fasten Your Seatbelts for an Exhilarating Parade of Homes!!

This coming Saturday, the Parade will be starting. Below is the article that was submitted to the media on behalf of this event. I would encourage all of our members to support their fellow members and tour the homes. With 23 new homes, we expect this Parade to be truly outstanding. We also are proud of the unprecedented amount of associate members that are sponsoring the event. You will see both the homes being presented and the sponsors as well in this special Parade Issue of Building Blocks. Great job builders.

... Editor

Welcome to the 2016 Medina County Spring Parade of Homes. We are showcasing 23 homes built by 16 of the area's finest builders for the public to tour FREE of charge. It's the perfect time to take a break from spring yard work and tour scenic Medina County while you visit the wide array of neighborhoods, communities and outstanding homes this area and event offers. Home values continue to rise and even more so in this highly appealing county so moving to (or within) Medina County makes solid financial sense. Perhaps you're a recent empty nester and are looking to downsize, or the family is growing and you need more space. Whatever your needs, you are certain to find the perfect landing spot in Medina County.

The Parade starts Saturday, May 7th and runs through Sunday May 22nd.

Models are open Saturdays and Sundays ONLY from Noon to 5pm. The event is always FREE to attend. It's truly the perfect way to compare house values, builder styles, and community settings. Many builders will have loan officers available to answer financing questions, as well as being there themselves to meet and greet and also answer your questions.

Building is a highly competitive arena, yet in Medina County, many builders partner together to create even



Special Parade Issue ...

**All About the Parade,
Sponsors, Houses, Etc.**

Legislative News

OHBA on Energy Topics

**BWC Update on Other States
Coverage**

**Staying Safe on the Job
& More!**

(Article continued on page 11)



Kenneth Cleveland	1,057.5*
Calvin Smith, Life Dir.	594.5
John Sumodi	103.5
Bob Knight	93.5
Russ Sturgess	29
Doug Leohr	23
Mark Zollinger	14.5
Ed Belair	4
Dave LeHotan	3
Mike Hudak	3
Greg Thomas	3
Todd Scott	2
Ted Curran	1.5
Todd Folden	1.5
Sean Smith	1

Above list has been updated via the most current NAHB Spike Club Roster Report

*Current Life Spike status



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NOTE: HBA Email Changes

Sharon is now:

sharonb@medinacountyhba.com

General email is now:

moreinfo@medinacountyhba.com

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From the Executive Director

Members and Friends:

We are off to the races this Saturday, opening day for the Parade of Homes. We have 23 homes being presented (a while since we've seen that many), a nice variety of housing styles and price ranges, as well as a large array of different developments for the consumer to see and experience throughout the County. We expect this to be one of the best Parade events we've had in quite a while.

We've also had overwhelming and impressive response of associate members stepping up and becoming Parade sponsor participants. This is a great way to support your association and fellow builder members and definitely contributes to the success of our Parade. It enables us to do additional promotion and marketing which ultimately gets more people into the models during the event. Thank you to: Carter Lumber and Westfield Bank, our major event sponsors; and our Parade supporters: 84 Lumber, ABC Supply Co., All Construction Services, Fifth Third Bank, First Federal Lakewood, Graves Lumber Co., Lewis Land Professionals, Inc., Mason Structural Steel, Inc., Medina Glass Co., National Carpet Mill Outlet, Inc., Paramount Plumbing, Inc., Sundance Ltd., and Third Federal Savings & Loan. A lot of new names here!

So go and enjoy the Parade - support your fellow members! And build, build, build - it's shaping up to be a great year!

Respectfully:

Dave LeHotan
Volunteer Executive Director



Board of Directors

John Sumodi, President

Jeremy Krahe

Michael Hudak

Greg Thomas

Douglas Krause

Doug Leohr

Katie Williams

Jeff Barnes

Jim Owen

David LeHotan

Trustees

Jeremy Krahe

John Sumodi

Greg Thomas

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Sales & Marketing

Government Affairs

Building Codes

Subdivision Regulations

Katie Williams, Membership

Parade of Homes

*4083 N. Jefferson Street
(located behind Kohl's on Rt. 42)
Medina, OH 44256*

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Land & Developments

LOTS AND ACREAGE

BATH TOWNSHIP – Revere Schools

Four Seasons S/L 17 Shade Rd: **FREE GAS**, 3.8 acres, well/septic. Wooded, horses permitted. **\$136,000.** Gary Stouffer 330-835-4900.

Firestone Trace S/L 95 Bridle Trail: 1 acre lot, sloped at rear. Possible walkout. Private water/septic. **\$167,500.** Gary Stouffer 330-835-4900.

4322 Shaw Rd Lot 58: 1.56 acres, 231x259. Well/septic. **\$197,500.** Gary Stouffer 330-835-4900.

Crystal Shores S/L 80: 1.090 acre, 220x127. Underground utilities. Public water/sewer. **\$230,000.** Gary Stouffer 330-835-4900.

V/L N Revere & Sourek: 6 acres. Well/septic. **\$249,000.** Mike Stoerker 330-701-4426.

W. AKRON – MERRIMAN WOODS

S/L 17 Riverwoods: Established development. Corner lot. Public utilities. 145x115. **\$45,000.** Gary Stouffer 330-835-4900.

AKRON / ELLET

V/L Canton Rd: 2.5 acres wooded/cleared. Zoned residential/office limited use. Public water/sewer. **\$74,900.** Gary Stouffer 330-835-4900.

CUYAHOGA FALLS/

NORTHAMPTON – Woodridge Schools

S/L 11 619 Chart Rd S/L 11: 3/4 acre. Sloped, wooded, public water/sewer. **\$49,000.** Gary Stouffer 330-835-4900.

FAIRLAWN – Copley/Fairlawn Schools

V/L 93 & 94 Ghent Rd: 9.8 acres. Open, rolling, lake, public water, sewer. **\$1,300,000.** Gary Stouffer 330-835-4900.

20 acres, city, water and sewer. **\$800,000.** Mike Stoerker 330-701-4426.

GRANGER – Highland Schools

Western Reserve Homestead: Restrictions – 2200 sq.ft. min. Ranch / 2500 sq.ft. 2-story.

S/L 7 Windfall Rd. 2 acres, flat lot. Well/septic. South of Granger Rd. Minutes from 71/271. **\$69,900.**

S/L 9 Granger Rd. 2.85 acres, flat lot. Highland LSD. Well/septic. South of Granger Rd. Minutes from 71/271. **\$49,900.** Gary Stouffer 330-835-4900.

Millers Meadow: 1 lot remaining with scenic view. 5 acres with bank barn. Bring your builder. Public water with tap-in paid. Minutes from 71/271/77. **\$145,000.** Gary Stouffer 330-835-4900.

GREEN

V/L 986 E Turkeyfoot Lake Rd.: COMMERCIAL lot on Rt 619 177x243, Prime location. **\$124,900.** Gary Stouffer 330-835-4900.

HINCKLEY – Highland Schools

River Rd: Ravine, Creek, Waterfall. Over 7 acre wooded lot. Pick a spot on your own private park to build. Borders Hinckley Hills Golf Course to East. Between 403 and 417 River Rd. **\$174,900.** Ryan Shaffer 330-329-6904 and Gary Stouffer 330-835-4900.

KENT

Lincoln Commons: 2 lots remain. Cul-de-sac in unique urban renewal community surrounded by amenities & walking distance to University/Downtown Kent. Public water/sewer. No HOA. Bring your own builder. 1200 sq.ft. for ranch, 1600 sq.ft. for 2-story. **\$37,500 each.** Gary Stouffer 330-835-4900 and Ryan Shaffer 330-329-6904.

LAKE MILTON

V/L Ellsworth Rd: 5 acres. Level, wooded, septic, well. **\$47,500.** Ryan Shaffer 330-329-6904.

MASSILLON – Massillon School District

S/L 2 Orchard Hill Circle NE: 120x150 level. Public water/sewer. **\$36,000.** Gary Stouffer 330-835-4900.

S/L 3 Orchard Hill Circle NE: 120x177 level. Public water/sewer. **\$39,000.** Gary Stouffer 330-835-4900.

MONTVILLE

Maplewood Farm Development offers 7 beautiful lots, 2+ acres each, Medina Schools and septic approved starting at **\$39,000.** Tom Boggs 330-322-7500 or Gary Stouffer 330-835-4900.

NAVARRE – Fairless Local School District

5593 Hudson Dr: 87.74 acres - 2 ponds - wooded/cleared. Flat. Well/septic. **\$875,000.** Gary Stouffer 330-835-4900.

NEW FRANKLIN

5+ ACRES, WELL & SEPTIC: .25 miles from Portage Lakes. **\$115,000.** Mike Stoerker 330-701-4426.

PALMYRA TWP

V/L Jones Rd: 5 acres. Level, wooded, septic, well. **\$39,900.** Ryan Shaffer 330-329-6904.

RICHFIELD – Revere Schools

5301 Everett Rd.: 12+ acres, treed lot with pond. Well, septic. **\$239,900.** Gary Stouffer 330-835-4900.

3601 W Streetsboro Rd: Just over 10 acres backing up to Summit County Metroparks. One of a kind property creates the backdrop for any estate. Features 8-stall, 150'x50' horse barn w/arena, breathtaking ravine views, calming creekside paths and over 4+ acres of pasture to provide your personal escape. **\$469,900.** Gary Stouffer 330-835-4900 and Ryan Shaffer 330-329-6904.

2802 Southern Rd.: Rare 42+ acre private parcel in Richfield Twp. Includes nearly 2000 sq.ft. home, income producing gas wells. 10 acre parcel pasture & 9 stall horse barn. Perfect property to build estate of your dreams. Septic/well. **JUST REDUCED \$625,000.** Gary Stouffer 330-835-4900.

V/L Broadview Rd: 2 lots, 2 acres each. Open, flat, public water/sewer. **\$110,000 each.** Gary Stouffer 330-835-4900.

Glencairn Forest: Lots ranging from **\$75,000 to \$255,000.** Breathtaking views. Scenic waterfalls, babbling brooks, lakes, stunning homes. Water/sewer, tennis courts, playground. Easy access to 77 & 271. **Laura Horning Duryea 330-606-7131 or Gary Stouffer 330-835-4900.**

SHARON TWP – Highland Schools

Blue Ridge Estates Lots 15, 38 & 52. Great opportunity to build in privacy & seclusion, 2+ acre lots in Highland SD, septic/well, cleared & ready to build. **Lot 52 \$76,000. Corner lot 15 \$71,500. Lot #38 \$76,000.** Gary Stouffer 330-835-4900.

S/L 14 467 Arbor Falls S/L 14: 2.5 partially wooded acres on pond in The Estates of Sharon. Public water/sewer. **\$175,900.** Gary Stouffer 330-835-4900.

The Ridge 5840 Spring Ridge Dr S/L 1: 2.3 acres, cleared, level. Underground utilities. Well/septic. **\$87,500.** Gary Stouffer 330-835-4900.

Sharon Hts Development: 2+ acre private lots featuring lake, wooded lots, & rolling hills to create your own dramatic backdrop. Many w/walkout potential. Minutes from 71/76. Bring your own builder. Well/septic. Starting at **\$62,650.** Gary Stouffer 330-835-4900.

UNIONTOWN – Green Schools

Green Ridge Estates: 122x165 corner lot. Public water/sewer. **\$39,500.** Gary Stouffer 330-835-4900.

WEST SALEM

V/L on corner of Britton and Franchester Roads: 2 acres w/frontage on both sides. **\$32,000.** Laura Buehner 330-620-2578.

Tom Boggs – tomboggs1@gmail.com

Laura Buehner – lbuehner@att.net

Laura Horning Duryea –
LauraDuryea@stoufferrealty.com



Email Our Agents:

Ryan Shaffer –
ryan@ryantshaffer.com

www.StoufferRealty.com



Mike Stoerker –
mstoerker@stoufferrealty.com

Gary Stouffer –
gstouffer@stoufferrealty.com





RCAC HEARS FROM MIDWEST ENERGY EFFICIENCY ALLIANCE; TABLES FURTHER REVIEW OF ENERGY CODES

At its March meeting, the RCAC heard from the MEEA representative who worked in collaboration with OHBA on the OHBA Path several years ago. At this meeting, he presented the Committee with results of a compliance 'survey' done in Kentucky and explained how MEEA and the survey team

completed the assessment. Kentucky is one of numerous states having received either DOE or utility funding to survey a statewide sampling of new home construction focusing on 8 key components of the energy code.

Over the past few months, the RCAC has been listening to stakeholder input on both the current and future energy codes. As such, numerous builders attended last month's meeting to provide their practical insight on the impacts of more stringent codes.

After hearing from MEEA, the builders and a few others, the Committee voted to explore a compliance survey in Ohio, with the chairman, Ric Johnson, insisting certain parameters be included, if a survey is to be completed. Further, the Committee voted to table any further review of the energy codes until 2017, unless there are survey results to consider prior to that date.

Please contact OHBA with any questions.

OHBA SUMMER BOARD MEETING

Mark your calendar for OHBA's Summer Board Meeting on June 8th at the Hilton Easton in Columbus. ■



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Thank you **Ken Cleveland** For Continuing to **Make a** **Difference** on Behalf of the **Medina County HBA!**

Ken Cleveland recently made another very generous donation to the Medina County Home Builders Association.

Ken is a charter member of our association and one of the founding fathers which helped create the Medina County HBA back in 1973 - 42 years ago. Ken Cleveland is our top spike member and has shown unending support for our association and all it stands for. Without his support over the years, the organization may not have survived - for which we are grateful!

We congratulate Ken Cleveland for his continued support of our Association and sincerely thank him for his generous donations. This helps to continue the momentum of growth of our organization and helps us make a difference in our community. ■

2016 Dates To Remember

May 2-22, 2016

Spring Parade of Homes

Associates - Attend & Support
Your Members

June 16, 2016

Annual MCHBA Golf Outing

at **Shale Creek** – Look for
details to follow via email

October, 2016

Fall Parade of Homes – Look

for details to follow via email
for dates and other information

Members ...

Remember, whenever possible, always try to do business with a fellow member and support your Medina County HBA & local community!

Attention Builders:

Don't forget the HBA has the tools you need for home sales. We have the MCHBA Home Construction & Limited Warranty Agreement packages available at the office for only \$35 each. Be sure to use this tool for your own protection and peace of mind. Plus - it's packaged up in a nice professional presentation folder for you to give your homebuyers!



ABC Supply/Norandex of Medina would like to offer our Congratulations to all the Parade of Homes participants. A special "Thank You" to the builders who used our products. Good Luck to All!

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EXECUTIVE VP COLUMN
by Vincent J. Squillace, CAE
Executive Vice President

THE CONSTITUTION SAYS IT ALL!

I am not speaking of the US constitution but the OHBA constitution. While preparing our annual review, I read again the principles of our association as stated in our constitution and bylaws. Here are a few of the key provisions:

- Home ownership should be within the reach of every family.
- Homes should be built under the free enterprise system.
- Our paramount responsibility is to our customers.
- Honesty is our guiding business policy.
- High standards of health and safety shall be built into every home.
- We hold inviolate the free enterprise system and the American way of life.

For my time here I can state without reservation that sums up the conduct and belief of the many members who have served our federation. That alone speaks volumes of the character of our industry members. Ours is a proud industry who serves Ohio in many positive ways. Those who formed OHBA got it right on when writing the basic document which guides to this day. ■

Medina Glass Co.

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Brian Keltz

brian@medinaglass.com

Member News

New Associate Member

Progressive Poured Walls

2697 Center Road
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 Contact: Rob Pietruszka
 Phone: 330-460-8001
 Email:

rob@ppwohio.com

Website: www.ppwohio.com

Sponsor: John Sumodi

Renewed Builders

Drees Homes – Brecksville
 Knight Development Corp. –
 Brunswick
 Lobas Construction Co. – N.
 Royalton

Renewed Associates

Osborne Medina, Inc. – Medina

Reinstated Members

Elite Designer Homes – Sharon
 Center (*Builder Member*)
 Lewis Land Professionals, Inc. –
 Wadsworth (*Associate Member*)

Dropped Members

EZ Sales Team of Keller Williams –
 Medina
 The Allen Thomas Group – Medina

Know someone interested in joining the Medina County HBA? Call Sharon Brock with their information and she can send a member packet (330.725.2371) or visit our website and download the membership application. Thank you for being a member!



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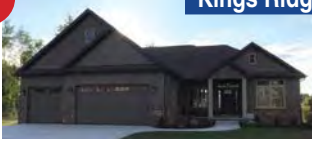
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1

Kings Ridge

**Charis Homes**

4472 Broadley Cir., Uniontown
2,249 sq.ft. / 3 bedroom / 2 bath
\$449,900 / build from \$319,900
330.575.8545

2

Autumn Meadows

**Décor Design Construction**

4969 Mandarin Dr., Seville
2,010 sq.ft. / 3 bedroom / 2.5 bath
\$249,900 / build from \$214,900
330.201.5760

3

Autumn Meadows

**Mason Builders**

4933 Tall Meadows Cir., Seville
1,300 sq.ft. / 3 bedroom / 2 bath
\$179,000 / build from \$160,000
216.905.1443

4

BriarThorn

**Legacy Homes of BriarThorn**

705 Aspen Key Ct., Wadsworth
2,200 sq.ft. / 3 bedroom / 2 bath
\$314,000 / build from \$254,000
330.722.9884

5

Heritage Ridge

**Taeler-Made Construction, Inc.**

8621 Lincolnshire Ct., Westfield Ctr
1971sq.ft.+700 bsmt / 4 BR / 3.5 BA
\$384,500 / build from \$330,000
330.907.1079 or 635.6956

6

Summerset Woods

**Décor Design Construction**

5360 Summerwood Dr., Seville
5,714 sq.ft. / 3 bedroom / 3.5 bath
\$695,000 / build from \$525,000
330.201.5760

7

Sharon Heights

**Modern Home Concepts**

2417 Hearth Hill Lane, Wadsworth
3,032sq.ft.+1047 / 5 BR / 3.5 BA
\$659,900 / build from \$300,000
330.732.5325 (Krystal Keck)

8

Sharon Heights

**FWM Homes, Inc.**

2306 Heights Drive, Wadsworth
4,499 sq.ft. / 4 bedroom / 4.5 bath
\$629,000 / build from \$350,000
330.472.1615 (Ken Mills)

9

River Rock Farms

**Legacy Homes of Medina**

6761 River Forest Dr., Medina
4,462sq.ft.+2,000 / 5 BR / 4.5 BA
\$924,800 / build from \$764,800
330.722.9884

10

Whitetail Crossing

**Windridge Homes**

4359 Antler Trail, Medina
3,754 sq.ft. / 3 bedroom / 3.5 bath
\$429,900 / build from \$344,900
216.390.3670 (David Gray)



11

Lookout Pointe @ Blue Heron

**Landmark Homes**

6063 Meadow Lake Dr., Medina
1,978 sq.ft. / 3 bedroom / 2 bath
\$339,900 / build from \$320,000
330.805.5197 (Jamie Powers)

12

Blue Heron Estates

**Bridgeport Custom Homes/Design**

3035 Blue Heron Trace, Medina
3,705 sq.ft. / 5 bedroom / 3.5 bath
\$549,900 / build from \$419,000
440.539.5562

13

Blue Heron Estates

**Bridgeport Custom Homes/Design**

2973 Blue Heron Trace, Medina
2,781sq.ft.+1,239 / 3 BR / 3.5 BA
\$529,900 / build from \$379,000
440.539.5562

14

Blue Heron Estates

**Legacy Homes of Medina**

2794 Blue Heron Trace, Medina
3,200 sq.ft. / 4 bedroom / 3.5 bath
Build from \$424,000 + lot
330.722.9884

15

Blue Heron Estates

**Windridge Homes**

6137 Summer Lake Dr., Medina
2,980 sq.ft. / 4 bedroom / 3.5 bath
\$409,900 / build from \$379,900
330.805.5197 (Jamie Powers)

16

Windsor Park Phase II

**Windridge Homes**

3895 Knots Landing, Medina
2,825 sq.ft. / 4 bedroom / 2.5 bath
\$379,900 / build from \$319,900
216.390.3670 (David Gray)

17

Rose of Sharon

**KNL Custom Homes, Inc.**

5621 Fairfield Lane, Wadsworth
5,400 sq.ft. / 4 bedroom / 4.5 bath
\$1,200,000 / build from \$600,000
330.618.2157

18

The Ledges of Sharon Falls

**Elite Designer Homes**

5240 Hidden Falls Dr., Medina
6,300 sq.ft. / 5 bedroom / 5 bath
Model priced at \$1,650,000
330.242.7010

19

Riverview Villas of Stonegate

**Drees Homes**

4517 Villa View Lane, Medina
2,094 sq.ft. / 3 bedroom / 2 bath
\$309,000 / build from \$219,900
330.952.2800

20

Spring Valley

**Artisan Building & Design**

6560 Logans Run, Valley City
2,470 sq.ft. / 3 bedroom / 2.5 bath
\$385,000 / build from \$340,000
330.952.1833

21

Estates of Rim Rock

**Legacy Homes of Medina**

7637 Rimrock Rd., Valley City
3,200 sq.ft. / 4 bedroom / 3.5 bath
\$459,000 / build from \$394,000
330.722.9884

22

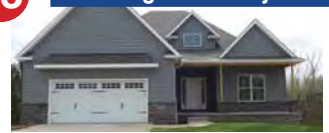
Valley Estates

**Mason Builders**

1721 Old Windmill Trail, Valley City
2,850 sq.ft. / 4 bedroom / 2.5 bath
\$350,000 / build from \$295,000
216.905.1446

23

The Ledges of Avery Walden

**Legacy-Carrington Builders, Ltd.**

13133 Prescott Lane, Strongsville
2,275 sq.ft. / 3 bedroom / 2 bath
\$459,000 / build from \$329,000
330.635.7558

*(Cover Article – Parade of Homes
continued from front cover)*

more specialized home building, collaborations on specific developments, specially formed companies, and more which speaks volumes of the caliber of these individuals. They enjoy a friendly competitive spirit with the signature touches they put in their homes – working to ‘outdo’ each other with unique and unprecedented custom features in their Parade houses. Five of the Parade builders (Legacy Homes of Medina, Artisan Building & Design, Bridgeport Custom Homes & Design, Legacy-Carrington Builders, Inc. and Windridge Homes) serve on the Medina County HBA Board of Directors which shows they have a vested interest in promoting building and doing so with a high degree of visibility, responsibility, and commitment. Three of these Board Members have multiple homes in the Parade.

Medina County HBA President John Sumodi, Legacy Homes of Medina, notes “the housing market in Medina County continues to be red hot and models or available spec homes are becoming harder to come by. The Spring Parade of Homes event is lucky to have this many builder models available to show, not to mention how appealing the Medina County area is to live in.” With the recent boom in construction, material costs are expected to rise so building now makes even more sense. Mortgage interest rates remain low so now is an economically smart time to purchase. In fact, building an energy efficient home can save you thousands on energy costs over time. Even if you’re not quite ready to buy a new home, it’s an excellent opportunity to shop for potential ideas, neighborhoods and your future builder.

Builders and developments featured in the Parade include: Artisan Building & Design LLC (Spring Valley, Valley City); Bridgeport Custom Homes & Design (2 homes in Blue Heron,

Medina); Charis Homes LLC (Kings Ridge, Uniontown); Decor Design Construction (Autumn Meadows and Summerset Woods, both located in Seville); Drees Homes (Riverview Villas of Stonegate, Medina); Elite Designer Homes (The Ledges of Sharon Falls, Medina); FWM Homes, Inc. (Sharon Heights, Wadsworth); KNL Custom Homes Inc. (Rose of Sharon, Sharon Township); Landmark Homes (Lookout Pointe, Medina); Legacy-Carrington Builders Ltd. (Ledges of Avery Walden, Strongsville - cluster); Legacy Homes BriarThorn (BriarThorn, Wadsworth - cluster); Legacy Homes of Medina Inc. (Blue Heron and River Rock Farms in Medina, and Estates of Rim Rock, Valley City); Mason Builders (Valley Estates, Valley City and Autumn Meadows in Seville); Modern Home Concepts LLC (Sharon Heights, Wadsworth); Taeler-Made Construction (Heritage Ridge, Westfield Center); and Windridge Homes (Whitetail Crossing, Windsor Park Phase II and Blue Heron, all in Medina).

Without the assistance of financial supporters, it is difficult to have a successful Parade. The Medina County HBA is thrilled to have the participation of many reputable member businesses contributing to this event, both financially and through top quality products and services. Major Event Sponsors are Carter Lumber and Westfield Bank. Parade Sponsor Supporters include: 84 Lumber, ABC Supply, All Construction Services, Fifth Third Bank, First Federal Lakewood, Graves Lumber, Lewis Land Professionals Inc., Mason Structural Steel Inc., Medina Glass Company, National Carpet Mill Outlet Inc., Paramount Plumbing Inc., Sundance Ltd., and Third Federal Savings & Loan Association. The Medina County HBA thanks each and every one of these dedicated companies who have demonstrated an incredibly high level of commitment to the home building industry in Medina County both through their financial support and their high level of service and quality products. ■



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Spring into Safety: Tips for Staying Safe at Any Job Site

Now that spring is here, get committed to eliminating risks and incidents on your project sites. Provide your employees with risk management education to help achieve your goal of having a safe and productive workforce. Please take a moment to remind all of a few items that can be easily forgotten over the winter months. Whether you are working on small home projects or at a larger construction site, here are a few tips to keep in mind:

- Spring rains are upon us. To avoid slipping, remember to wipe off any mud from your boots and gloves before stepping onto, and off of, equipment.
- When operating on slopes, know the limits of your machine. And remember, a seat belt is your lifeline if the machine begins to tip. Don't take any chances by not fastening your belt.
- When operating equipment, make sure no one is near your machine. Don't be afraid to use a spotter if your view is obstructed.
- The outside temperatures during spring can also present safety hazards. It is not always possible to predict when temperatures will turn hot. Rising temperatures can result in illnesses or dehydration if there is not a sufficient water supply. Pay strict attention to health warning signs like dizziness, nausea or increased pulse. Construction management should already have procedures in place to deal with the effects of heat or extreme sun exposure on workers. Workers should avoid foods or drinks with high amounts of sugar.

- There is also a significant risk of sunburn if workers fail to wear sun-resistant clothing including long sleeves and pants, hats, gloves and sunshades. It is advisable to use sunscreen products with an SPF of 15 or more at all times.
- Always remember to call Diggers Hotline (their national phone number is 811) before any shovels or equipment go into the ground. Once the locate is complete, it's valid for the person or company that called it in for 10 days or as long as the markings are clearly visible and work has not been interrupted for more than 10 calendar days. Also remember to be conscious of overhead power lines.
- Keep your site clean.
- And most importantly, always remember to wear the proper protective gear (e.g. gloves and safety glasses).

Most accidents can be avoided if you are prepared and have a plan. Keep safety at the forefront when working on projects.

For more information contact: Bob Cannell (614) 706-8128 or bcannell@riskcontrol360.com

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Please note some of the articles included in this newsletter because there is very important information about the Prospective Billing True-Up (page 17) and new information about Other States Coverage (page 16).

Upcoming Deadlines:

- **May 2 – 27, 2016** is the semi-annual open enrollment for MCO selection.
- **May 16, 2016** last date to change premium installment plan for the 2016 policy year.

Important Workers' Comp News:

- **Other States Coverage:** Recently the BWC announced they would begin to offer workers' comp insurance coverage for other states. This could really make things easier for businesses based in Ohio, but with employees working in other states. (please share the attached fact sheet with your members).
For more information, email bwcotherstatescoverage@bwc.state.oh.us.
- **Prospective Payment Transition Timeline:** Included is a timeline of events related to the premium payment dates for the 2016/2017 policy year as a reference for you. Remember that BWC will send a 2015 true-up notice on July 1, or you can access your true-up report online on that date. The report is due by August 15. Reports must be submitted either online (www.bwc.ohio.gov) or telephonically at 800.644.6292.
- **BWC Group Retrospective Rating Review:** CareWorksComp, along with a select number of business advocates chosen by the BWC, are currently engaged in discussion regarding a BWC proposal to alter the formula used to arrive at Retro Rebates. Should the proposal pass the BWC Board, we estimate a reduction in Group Retro rebates in the area of 20% for private businesses and 13% for public sector employers for the 2017 policy period. We will keep you apprised as this develops.

Other News:

- **Unemployment Updates:** First quarter unemployment taxes are due to the Ohio Department of Job and Family Services (ODJFS) by Apr. 30, 2016. Untimely reports will result in penalties. Since Ohio employers pay unemployment taxes on the first \$9,000 of an employee's wages per year, the majority of unemployment taxes for the year often come due in the first quarter payment. If all required taxes are not paid timely, the quarterly report still needs to be filed with the understanding that unpaid taxes will accrue interest. For additional information regarding unemployment matters, contact Kammy Staton at (800) 837-3200 ext. 57165 or via e-mail: kammy.staton@careworkscomp.com
- Safety – Risk Control 360 addresses Spring Safety in the article on page 12.

For more information, contact Bob Cannell bcannell@riskcontrol360.com ■



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New from BWC!

Other States Coverage

Do you send employees outside Ohio to work? Do you wonder if you have adequate workers' compensation coverage for them? If so, you may want to look into BWC's Other States Coverage option. This optional policy:

- Prevents workers' comp coverage gaps;
- Protects you from penalties and stop-work orders in other states;
- Provides peace of mind for you and your workers at an affordable rate.

BWC is working with United States Insurance Services and Zurich Insurance to offer this optional coverage to employers who may face financial exposure while working outside the state of Ohio.

How it works

- **Ohio employers apply directly to BWC using the ACORD 130 application**, an insurance industry standard form. Employers can work with their insurance agent to complete this form or request it directly from the Other States Coverage unit via email at BWCotherstatescoverage@bwc.state.oh.us, or by calling 614-728-0535.
- BWC will determine eligibility and the premium cost for this coverage.
- Zurich Insurance will handle all claims filed for benefits under the laws of jurisdictions outside Ohio under this program.

This coverage is similar to private workers' compensation insurance that some employers have chosen to purchase on their own.

Basic eligibility requirements

Below are the initial guidelines BWC uses to determine if an employer is eligible for Other States Coverage. The employer must:

- Have active coverage with BWC;
- Have no coverage lapses in the past 12 months and no past-due balances;
- Report two-thirds of total payroll in Ohio for all related business operations;
- Have demonstrated consistent business performance and a commitment to workplace safety.

Want to know more?

- **Visit www.bwc.ohio.gov**, click on Employers, then Other States Coverage.
- **Send an email** to BWCotherstatescoverage@bwc.state.oh.us.
- **Call BWC** at 614-728-0535.
- **Contact your insurance agent.**



Bureau of Workers'
Compensation



Prospective Premium Payment Calendar Private Employers

Workers' Compensation Prospective Billing Important Dates

Prospective Billing

According to the Ohio BWC this switch to a prospective billing system will provide the following benefits:

- Overall base rate reduction of 2 percent for private employers;
- Opportunities for more flexible payment options (see below);
- Increased ability for the BWC to detect employer non-compliance and fraud.

Ohio Bureau of Workers' Compensation Installment Options for July 1, 2016 Policy Year

Annual	1 payment to BWC <ul style="list-style-type: none"> • Payment Due by June 30, 2016
Semi-annual	2 Payments to BWC <ul style="list-style-type: none"> • First by June 30, 2016 & second by December 31, 2016
Quarterly	4 Payments to BWC <ul style="list-style-type: none"> • First by June 30, 2016, second by September 30, 2016, third by December 31, 2016 & fourth by March 31, 2017
Bi-monthly	6 Payments to BWC <ul style="list-style-type: none"> • First by June 30, 2016, second by August 31, 2016, third by October 31, 2016, fourth by December 31, 2016, fifth by February 28, 2017 & sixth by April 30, 2017
Monthly	12 Payments to BWC <ul style="list-style-type: none"> • First by June 30, 2016, second by July 31, 2016, third by August 31, 2016, fourth by September 30, 2016, fifth by October 31, 2016, sixth by November 30, 2016, seventh by December 31, 2016, eighth by January 31, 2017, ninth by February 28, 2017, tenth by March 31, 2017, eleventh by April 30, 2017 & twelfth by May 31, 2017

Quick Reference Dates for 2016/2017

May 1, 2016	Estimated premium notice for July 1, 2016 policy year mailed to employers from BWC.
June 30, 2016	1st installment due for the July 1, 2016 policy year. If employer wishes to select a different installment option, they can make the change annually, prior to the start of the policy year.
July 1, 2016	BWC mails annual True Up Notice Reminder for July 1, 2015 policy year.
August 15, 2016	Deadline to 'True up'. Employers report actual payroll to the BWC for the period July 1 2015 – June 30 2016. The true-up will calculate any variance from estimated to actual payroll. Reports must be submitted online at bwc.ohio.gov or by phone at 1-800-644-6292.
May 1, 2017	Estimated premium notice for July 1, 2017 policy year mailed to employers from BWC.
June 30, 2017	1st installment due for the July 1, 2017 policy year.
July 1, 2017	BWC mails annual True Up Notice Reminder for July 1, 2016 policy year.
August 15, 2017	Deadline to 'True up'. Employers report actual payroll to the BWC for the period July 1 2016 – June 30 2017. The true-up will calculate any variance from estimated to actual payroll. Reports must be submitted online at bwc.ohio.gov or by phone at 1-800-644-6292.

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